

PRESS RELEASE

Deufol SE Publishes 2024 Annual Report: Progress in Sustainability, Operational Resilience, and International Scaling

Hofheim am Taunus, April 30, 2025 – The Deufol Group, a globally operating provider of end-2-end supply chain solutions, today published its Annual Report for the 2024 fiscal year. In an economically challenging environment, the Group was able to moderately increase its business volume, further drive its strategic transformation, and achieve significant progress in the area of sustainability.

Despite rising costs and a volatile market environment, the Deufol Group recorded a 5.1 percent increase in revenue to approximately 309 million euros. At the same time, gross profit was increased by more than 15 million euros, highlighting a significant improvement in operational efficiency. With a gross margin of 63.4%, Deufol achieved a new record high.

Earnings before interest and taxes (EBIT) for fiscal year 2024 amounted to 13.3 million euros, compared to 16.6 million euros in the previous year. The decline is primarily attributable to inflation-driven cost increases as well as targeted investments in infrastructure and digital systems. Nevertheless, the result underscores the Group's solid operational foundation and strategic positioning in a challenging market environment.

"2024 was marked by global uncertainties. This makes it all the more evident that our strategic foundation is holding strong – with our scalable growth platform, standardized processes, and a strong positioning as a holistic supply chain partner," explains Dennis Hübner, CEO of Deufol SE.

Strategic Investments Strengthen International Presence

In 2024, Deufol placed a particular focus on further expanding its international locations and deepening its go-to-market strategy. Ongoing initiatives in Poland, Asia, and the USA, as well as the investment in and commissioning of a new heavy-duty crane at the inland HUB location in Dortmund in spring 2025, are concrete examples of the group's long-term and strategic commitment to strengthening future-proof infrastructure.

Sustainability Structurally Anchored

In the area of sustainability, Deufol has identified seven prioritized sustainability topics as part of its double materiality analysis, integrated them into its existing corporate strategy, and calculated its carbon footprint for the first time. In addition, the company successfully achieved a positive EcoVadis rating. For both activities, Deufol Germany served as the initial data foundation.

Outlook for 2025: Stability and Focus in Turbulent Times

Looking ahead to fiscal year 2025, Deufol remains cautiously optimistic. The overall economic and geopolitical environment—particularly in Europe and North America—continues to be volatile and difficult to predict. In this environment, Deufol is focusing on strategic prioritization, operational excellence, and digital scalability to ensure sustainable success.

The established go-to-market strategy and the international HUB structure form the foundation for further growth—even under challenging conditions. The company also expects positive effects from the initiatives launched in 2024, including intensified internationalization, the

introduction of new digital management tools, and the sustainable further development of its service portfolio.

In the area of sustainability, Deufol plans to build on the foundations laid in the previous year. Key priorities for 2025 include the systematic tracking of its carbon footprint, expanding the assessment to a global scope, specifying sustainability targets based on the materiality analysis, and further integrating ESG criteria into decision-making and management processes. The EcoVadis rating will also be expanded to cover the entire Deufol Group in 2025.

For 2025, Deufol expects moderate revenue growth in the low single-digit percentage range. This forecast takes into account the persistently uncertain economic environment, as well as the planned efficiency measures and investments in international locations, digital management tools, and sustainable supply chain infrastructure. Over the medium term, Deufol aims to continue its profitable growth trajectory—driven by the scalability of its business model and the consistent implementation of its go-to-market strategy.

"We are building on a resilient structure, a globally positioned team, and the ability to dynamically adapt to new circumstances. Our strategy enables us to identify opportunities early and act with resilience – always in the best interests of our customers and shareholders," adds Dennis Hübner.

Proposed Appropriation of Earnings

The managing directors and the Board of Directors propose that the net retained profit of Deufol SE for the 2024 financial year, amounting to 13.8 million euros, be used to distribute a dividend of 0.30 euros per dividend-entitled share. This corresponds to a planned total payout of approximately 2.5 million euros. The remaining retained profit of 11.2 million euros is to be carried forward to new account.

Annual General Meeting

This year's Annual General Meeting will be held as an in-person event on June 26, 2025, at 10:00 a.m. (CEST) at the Stadthalle in Hofheim, Chinonplatz 4, 1st floor (Malersaal).

The full 2024 Annual Report is now available for download on the Deufol SE website:

<https://www.deufol.com/en/investor-relation/financial-publications/>

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